

Valerie Levin

From: Sean King
Sent: Thursday, January 05, 2012 11:54 AM
To: Justin E. Stokes
Cc: Stokes, Justin
Subject: News on TSMC/Rep. Owens's trip

This material is distributed by Park Strategies, LLC on behalf of the Taipei Economic and Cultural Representative Office in the United States. Additional information is available at the Department of Justice, Washington, D.C.

Justin,

Just in case you didn't case you didn't catch them all, I wanted to show you some of the news stories below that I've seen on Rep. Owens's TSMC visit. I'll keep sending them your way, as I come across them. The Rome Sentinel article even mentions Mr. Hanna.

As you know, Park Strategies, LLC, Senator D'Amato and I are registered with the U.S. Department of Justice, under the Foreign Agents Registration Act, as agents on behalf of our client, the Taipei Economic and Cultural Representative Office (TECRO) in the United States.

Kindest regards,

Sean King | Senior Vice President
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Quietly, Owens visits Taiwan to tout NNY

By MARC HELLER
TIMES WASHINGTON CORRESPONDENT
WEDNESDAY, JANUARY 4, 2012

WASHINGTON — Rep. William L. Owens traveled to Taiwan last week to tout Northern New York to a computer chip maker that may be considering an investment in the state.

Mr. Owens, D-Plattsburgh, said Tuesday that he met with executives from Taiwan Semiconductor Manufacturing Corp., which competes with a California company that is building a computer chip factory in Saratoga County.

The congressman's Wednesday-to-Saturday trip also included visits with the Chamber of Commerce in Taiwan and the Taiwanese defense minister, as well as a tour of a mega-port where U.S. Customs pre-clears goods headed for the United States.

Mr. Owens said he wanted to find out more about the company's business plan and to "plant a seed that New York is a good place for them to do business." Although the company has West Coast connections, he said, he

wanted to help it become acclimated to aspects of doing business in the East, including taking advantage of the north country's close trade relationship with Canada.

"They were receptive but not committal," Mr. Owens said.

The Taiwan company is part of a global research consortium to be based at SUNY Albany.

The congressman was the lone lawmaker on the trip, which he said was sponsored by Chinese Culture University, a private college in Taiwan. He said he has been looking for potential investors in the north country, and those inquiries led to Taiwan and the university, which asked whether Mr. Owens would be interested in a trip there.

"It was a very intense three days," he said.

In visiting with the Taiwan Chamber of Commerce, Mr. Owens said, he was surprised to learn that representatives were unaware of a program that allows foreign investors of \$500,000 or more in a targeted employment area to obtain U.S. visas. The north country is one such area, he said.

Mr. Owens said his office sent the Chamber of Commerce additional information on the visa program.

The Times Union reported that TSMC has not said what type of investment it may be considering in the state. Its biggest competitor is Globalfoundries, the California chip maker expanding into Saratoga County.

In addition to the business-related visit, Mr. Owens was invited to meet with the Taiwanese defense minister, who he said inquired about U.S. fighter jets.

The congressman's office did not promote the trip, commenting on it only after the Times Union reported on a news release from a Taiwan news agency last week.

Mr. Owens said he had honored a request from the Taiwanese government to let officials there handle the public information about his visit.

TAIPEI TIMES

Lawmaker's visit sparks rumor of TSMC fab in US

NEW YORK BOUND? : US Representative Bill Owens visited TSMC on Wednesday, but the firm has stayed mum on whether it is considering building in the state

By Kevin Chen / Staff Reporter

Fri, Dec 30, 2011 - Page 11

A US congressman's reported visit to Taiwan Semiconductor Manufacturing Co (TSMC, 台積電) this week may have spurred speculations that the Taiwanese foundry company is keen to build a fab in the US, but whether

such a move will materialize in the near term remains to be seen, Primasia Investment Consultancy Co said yesterday.

US Representative Bill Owens, who represents New York state, was reportedly visiting Taiwan for four days to visit with officials from TSMC, the world's largest contract chipmaker, the state-run Central News Agency (CNA) reported on Wednesday, citing Remus Chen (陳立國), deputy director-general of the Ministry of Foreign Affairs' Department of North American Affairs.

According to the report, Owens was expected to discuss the possibility of TSMC building a fab in New York state.

TSMC, which on Wednesday confirmed Owens' visit to CNA, could not be reached for further comment yesterday.

SENSIBLE IDEA

"While TSMC is thus far mum on the prospect of building a fab in the upstate New York area, the growing momentum toward a 450mm wafer processing cluster there would suggest that such a move might make sense," Primasia Investment said in a note yesterday.

Upstate New York area is current home to a cluster of semiconductor fabs, including one under construction in the Saratoga County by the Abu Dhabi-funded GlobalFoundries Inc.

ASML Holding NV, Europe's largest maker of computer-chip manufacturing equipment, and Applied Materials Inc, the world's largest producer of chipmaking equipment, both have 450mm (18-inch) development facilities in the state capital, Albany, according to Primasia Investment.

ASML and Applied Materials are TSMC's two largest equipment suppliers.

"Just as the state was the location for much of the 300mm [12-inch] wafer transition's development efforts, so too is New York State likely to be the epicenter of 450mm wafer transition," Primasia Investment wrote.

TSMC is among major semiconductor companies that are in the process of transforming 300mm wafer technology into 450mm technology in order to produce twice the number of chips.

In September, New York State Governor Andrew Cuomo's office announced that members of the Global 450 Consortium — which includes Intel Corp, IBM Corp, TSMC, GlobalFoundries and Samsung Electronics Co — would invest more than US\$4 billion over five years to create a hub for next-generation wafer technology in the upstate area and create 2,500 new high-tech jobs.

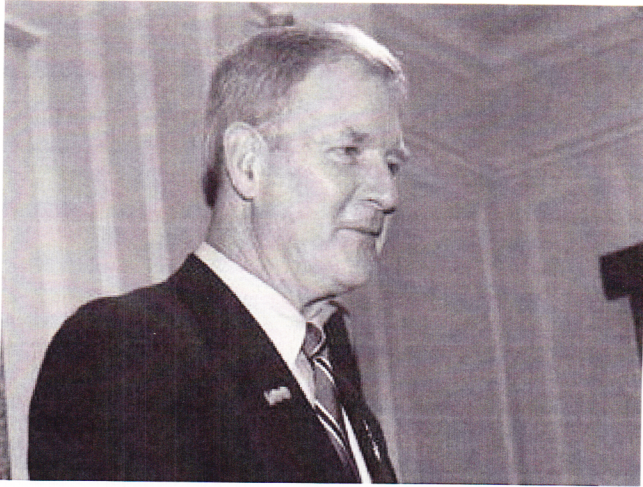
INCENTIVES NEEDED

Since the state government agreed to offer GlobalFoundries about US\$1.4 billion in incentives to locate its new fab in New York, Primasia Investment said TSMC was likely to seek similar incentives from to make the potential investment economical.

While a plan to build a fab in New York state could show TSMC's intention to diversify globally, Primasia Investment said in the note there would inevitably be "some tradeoffs — namely the strain on globe-trotting process engineers and the potential knock-on effects of the geometry migrations occurring back in Taiwan."

U.S. lawmaker eyes Taiwan investment in New York State

2012/01/03 15:05:31



Taipei, Jan. 3 (CNA) Taiwan and the United States could work to strengthen bilateral relations, U.S.

Congressman Bill Owens said, after paying a recent call on Taiwan's leading chip maker to encourage investment in his country.

Although Taiwan-U.S. relations are cordial and close, they could be further improved through commerce, he told CNA recently in Taipei.

"When people trade with one another, it breaks down a lot of barriers and enhances the relationship," Owens said.

In an effort to encourage Taiwanese investment in New York State, Owens met last week with members of the American Chamber of Commerce in Taipei and Laura Ho, chief financial officer of Taiwan Semiconductor Manufacturing Company Ltd.

"We find reaching out to them and providing assistance can be very helpful," Owens said explaining his reasons for calling on TSMC during a three-day visit to Taiwan.

However, on the question of TSMC's response, Owens said, "We don't have any indication from them that they have a specific interest right now."

"They played their cards very close to their vest" but the discussion would lay the groundwork "for conversations down the road," he said.

There are several semiconductor fabs in the upstate New York area that Owens represents, including one under construction in Saratoga County by GlobalFoundries Inc. (By Nancy Liu) ENDITEM /pc

Semiconductor firm talks part of Taiwan visit

<http://www.romesentinel.com/news?newsid=20111231-142035>

Congressman William Owens is in Taiwan this week for a visit including talks with a major semiconductor maker about a possible investment in New York, but local prospects are unclear.

The talks with the Taiwan Semiconductor Manufacturing Corp., known as TSMC, have prompted speculation that the company may be considering building a fabrication plant in the state, according to a online report by taipeitimes.com.

"We don't have any details" yet, said Mohawk Valley EDGE President Steven DiMeo regarding the visit with TSMC by Owens, D-23, Plattsburgh. Owens will return Tuesday, said his spokesman Sean Magers.

EDGE, a local economic development agency, was aware of Owens' meeting with TSMC and provided him with some background, said DiMeo. EDGE is involved with a proposed local site for a computer chip manufacturing plant that includes about 300 acres on the west side of Edic Road in Marcy near the SUNYIT campus. EDGE at various times has "met with nearly all of the leading semi-conductor companies across the globe," said DiMeo.

TSMC was one of five international companies whose involvement in a major computer-chip technology research initiative statewide was announced in September by Gov. Andrew Cuomo. The research initiative that includes an estimated \$4.4 billion investment is projected to create about 450 high-technology positions at SUNYIT, among projections at several locations across the state. The initiative is envisioned as potentially helping to spur further development such as the proposed computer chip manufacturing plant in Marcy.

Part of the state's initiative is geared to "leverage" research-and-development investments "to attract advanced manufacturing jobs" such as for making semi-conductors, DiMeo explained. Global Foundries, another of the five international companies in the statewide initiative, is building a semi-conductor plant in Saratoga County.

Rep. Richard Hanna, R-24, Barneveld, has been in contact with Owens regarding the overseas visit. He said in a statement, "I am pleased that the Taiwan Ministry of Foreign Affairs has recognized the concerted effort of New York State to make a world class site available for the fabrication of next generation computer chips right here." He added, "I will continue to work on a bipartisan basis with my upstate colleagues, as well as the president and Governor Cuomo, to bring economic development and the jobs it represents to the people of Oneida County and our entire region."

U.S. Congressman to discuss possible investment plan with TSMC

2011/12/28 20:24:58



Taipei, Dec. 28
(CNA) U.S.
Congressman Bill
Owens will arrive
in Taipei
Wednesday to
visit Taiwan's
leading chip-
maker, Taiwan
Semiconductor
Manufacturing
Company Ltd.
(TSMC), to
discuss a
possible

investment plan, according to the Ministry of Foreign Affairs (MOFA).

The visit was motivated by TSMC's interest to invest in New York, the state that Owens represents, Remus Chen, deputy director-general of the MOFA's Department of North American Affairs, told local media.

On Wednesday, TSMC confirmed Owens' visit, but did not reveal details of the upcoming meeting.

During his four-day stay in Taiwan, Owens will also call on President Ma Ying-jeou, Foreign Minister Timothy Yang, Minister of Defense Kao Hua-chu, and members of the Legislative Yuan to exchange views on Taiwan-U.S. relations and cross-strait issues, according to a press statement released by the MOFA on Tuesday.

Owens was chosen to represent New York's 23rd Congressional District in November of 2009 and is a member of the House Committee on Agriculture, the Committee on Armed Services, and the Committee on Small Business. (By Nancy Liu) ENDITEM/npw

Valerie Levin

From: Sean King
Sent: Wednesday, January 04, 2012 4:00 PM
To: 'justinsc06@yahoo.com'
Cc: 'jzagameny@msn.com'
Subject: Re: Congressman Hanna

This material is distributed by Park Strategies, LLC on behalf of the Taipei Economic and Cultural Representative Office in the United States. Additional information is available at the Department of Justice, Washington, D.C.

OK, that's too bad. Let's be in touch again early next month. Thanks, Justin.

----- Original Message -----

From: Justin E. Stokes <justinsc06@yahoo.com>
To: Sean King
Cc: JOHN ZAGAME <jzagameny@msn.com>
Sent: Wed Jan 04 15:45:32 2012
Subject: Re: Congressman Hanna

Rep. Hanna ended up committing to attending the House GOP Conference's retreat that weekend - originally we were going to skip due to the trip until our conversation on Monday. So unfortunately those dates do not work for us at this time. Let's touch base in February to look at March - May! Thanks. Justin

From: Sean King <sking@parkstrategies.com>
To: Justin E. Stokes <justinsc06@yahoo.com>
Cc: JOHN ZAGAME <jzagameny@msn.com>
Sent: Wednesday, January 4, 2012 2:43 PM
Subject: RE: Congressman Hanna

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Justin, thanks for your note. I'd hate to see the trip put off indefinitely just because of Chinese New Year. Does Jan. 18-23 still work for Rep. Hanna if Taiwan can accommodate him? Let us know and we'll ask Taiwan today, thanks.

From: Justin E. Stokes [<mailto:justinsc06@yahoo.com>]
Sent: Wednesday, January 04, 2012 2:03 PM
To: Sean King
Subject: Re: Congressman Hanna

Hey Sean - I check with our scheduler. It looks like February is a tough month for us. Let's do this - once we get the new district lines and primary date settled and know the lay of the land for the remainder of the year, we'll circle back with you regarding a good time to take the trip. But we definitely want to make it as soon as the calendar permits. Thanks for all your help on this. Talk soon. Justin

-----Original Message-----

From: Sean King <sking@parkstrategies.com>
Date: Fri, 30 Dec 2011 10:28:07
To: 'justinsc06@yahoo.com' <justinsc06@yahoo.com>
Subject: Re: Congressman Hanna

This material is distributed by Park Strategies, LLC on behalf of the Taipei Economic and Cultural Representative Office in the United States. Additional information is available at the Department of Justice, Washington, D.C.

Dear Justin,

Thanks very much for your e-mail.

I will be in Philadelphia on Monday, but can certainly make a call at 10am or so.

Shall I just call you in your DC office?

As you already know, Park Strategies, LLC, Senator D'Amato and I are registered with the U.S. Department of Justice, under the Foreign Agents Registration Act, as agents on behalf of our client, the Taipei Economic and Cultural Representative Office (TECRO) in the United States.

Thanks again.

Happy New Year,
Sean King

----- Original Message -----

From: justinsc06@yahoo.com <justinsc06@yahoo.com>

To: Sean King

Sent: Fri Dec 30 10:19:09 2011

Subject: Congressman Hanna

Sean,

I hope you had a good holiday season.

I wanted to follow up regarding Congressman Hanna visiting Taiwan.

We have finalized our schedule for the new year and looks like we could make a trip later in January. I'm not sure how much advance planning is required.

Would you be around the discuss on Monday?

Thanks,

Justin

--

Justin Stokes
Chief of Staff

Rep. Richard Hanna (NY24)

Sent from my Verizon Wireless BlackBerry

Valerie Levin

From: Sean King
Sent: Wednesday, January 04, 2012 2:43 PM
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Cc: JOHN ZAGAME
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Importance: High

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Thanks,

Justin

--

Justin Stokes

Chief of Staff

Rep. Richard Hanna (NY24)

Sent from my Verizon Wireless BlackBerry

Valerie Levin

From: Sean King
Sent: Wednesday, December 28, 2011 11:35 PM
To: 'Jon.Boughtin@mail.house.gov'
Subject: Jon, can we chat quick?

Importance: High

This material is distributed by Park Strategies, LLC on behalf of the Taipei Economic and Cultural Representative Office in the United States. Additional information is available at the Department of Justice, Washington, D.C.

Jon, I quickly wanted to discuss one aspect of the trip with you. What's a number and time that I can reach you? I'm available whenever, thanks.

As you know, Park Strategies, LLC, Senator D'Amato and I are registered with the U.S. Department of Justice, under the Foreign Agents Registration Act, as agents on behalf of our client, the Taipei Economic and Cultural Representative Office (TECRO) in the United States.

NSD/CES/REGISTRATION
UNIT

2012 JAN 23 PM 3:23

Valerie Levin

From: Sean King
Sent: Friday, December 30, 2011 10:28 AM
To: 'justinsc06@yahoo.com'
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Justin

--

Justin Stokes
Chief of Staff
Rep. Richard Hanna (NY24)

Valerie Levin

From: Sean King
Sent: Tuesday, December 06, 2011 3:12 PM
To: Virgilio, Carla
Subject: Thanks

This material is distributed by Park Strategies, LLC on behalf of the Taipei Economic and Cultural Representative Office in the United States. Additional information is available at the Department of Justice, Washington, D.C.

Carla,

Thanks for yesterday, ESPECIALLY the candy canes. As you know, Park Strategies, LLC, Senator D'Amato and I are registered with the U.S. Department of Justice, under the Foreign Agents Registration Act, as agents on behalf of our client, the Taipei Economic and Cultural Representative Office (TECRO) in the United States.

Best wishes,

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2012 JAN 25 AM 10:47